## Discover the alternative

(JADADA)





Customer Satisfaction

Customer Retention

94% 98% 131%

Customer Growth Rate (YoY)

# Who we are



### There's a new way forward

We're FCM: the alternative corporate travel company. Adaptable and agile, global and local, we make journeys simpler, smarter and seriously *smooth*.



### **Fearless and flexible**

We were built to challenge the status quo. We're never complacent, giving you the freedom you need to travel on your terms – even if that means venturing off the beaten track.



### **Collaborative and cooperative**

Thinking differently is in our DNA. From the very beginning we've searched for new ways to take people farther. We won't force an approach on you – instead, we'll work with you, building a solution around your needs.



### Anywhere and everywhere

No matter where you are, with FCM you're in good hands. Blending local insights with global expertise, we provide complete, consistent support, for every type of business and journey.

Committed. Customer-focused. A little unconventional. This is corporate travel, on your terms.

## Where we are Here. There. Everywhere.



With teams in over 95 countries, our global and local travel experts are never far away. Our reach means we can support regional businesses as well as large internationals. A helping hand. A friendly face. A word of advice. Wherever you are – and wherever you're going – we're there, 24/7.





# What we do

### **Full-suite service**

From safety & risk to account management, we've got your needs covered. Whether you're a traveller, booker or manager of a company with a global or national travel programme, our wide-ranging solutions let you hit the ground running. Here's a snapshot of what we offer:

- Travel technology: Building the best in-market tech, we make every move surprisingly smooth, be it booking or managing business travel.
- Safety and Risk: To ensure traveller safety and mitigate risk, we create flexible strategies and agile solutions, protecting your teams in a changing travel climate.
- Account Management: Whether multinational or local, we offer your business dedicated advice, keeping you on-track, on-time and on-budget.

For a full overview of our services, visit: *fcmtravel.com/en/what-we-do* 

# What we do

### Specialists in you

Every business is different. We get it. That's why we've built specialist expertise in diverse areas, from Mining to Marine travel. Combined with an extensive suite of smart tools, our insights take you exactly where you need to go.

#### **Consulting Services**

Get global expertise with customised travel management. Our consulting team are here to upgrade your procurement process and all that follows.

#### Mining and Resources Travel

Complex mining travel needs? Make it easy. With over 20 years' experience, our mining experts will eliminate your FIFO travel headaches.

#### Meetings & Events Management

Need help organising your upcoming meetings and events? We'll take care of venue sourcing, conferences, virtual events and more.

#### **VIP and Executive Travel**

Travellers expecting an experience that's above and beyond? We'll make sure your executives get first-class treatment with our VIP services.

#### **Information Reporting**

Want concrete analysis of your progress and spend? Break it down, pulling live data and insights, as you need them.

#### Online Booking & Expense Management

Ready to do business on-the-go? We're with you. Book trips and manage expenses on any device, anywhere, anytime.

#### Visa, Passport, & Immigration Requirements

Dreading applying for your visa? Fear not. We'll take care of your visas, passports, and all the messy paperwork.

#### Marine & Offshore Travel

Looking for marine and offshore travel wizards? Our maritime experts have decades of industry experience.

#### 24/7 Emergency Assistance

Round-the-world. Round-theclock. When you need help, we're there, with dedicated teams that have your back.

#### Thats not all

There's more we can do to get your business on the move. Why not visit our website and enquire with one of our expert advisors?

Get in touch at *fcmtravel.com*.

"After partnering with several TMCs in the region, I can say with certainty that FCM has exceeded our expectations in all areas of travel management. Their technology, support, customer service and account management are all outstanding."

SEAWAYS INTERNATIONAL DMCC

"We had an ambitious plan to develop a travel programme that our travellers want to use. That meant we needed consumer grade technology and great customer support, which FCM are providing."

REBECCA JEFFRIES, TRAVEL & EVENT SERVICES MANAGER, TOYOTA MOTOR NORTH AMERICA

# Why choose us?

# AI + IQ

Business travel tech has become a little... complicated. The average traveller alone will use 10-12 apps throughout their trip. Meanwhile, only 32% of travel tech users were satisfied with their experience.





#### Let's make this easy

Meet our new proprietary platform. Smart, streamlined and with our signature smooth user experience (UX) based on customer feedback, wants and needs, it's built to go the distance – breaking the usual roadblocks along the way.



#### Super simple

Our intuitive, fast, accessible UX makes booking, budgeting and analysis a breeze, increasing productivity for users.



#### **Completely seamless**

We deliver a consistent, connected experience across all devices – **online and offline**, from mobile to desktop.

#### Fully flexible

Our adaptive, plug-and-play system works with your existing set-up. Lock, load and you're ready to go.

This means your travellers can be self-sufficient.But we always have a real person on standby whenever they need us and you can even connect via live chat within our new platform.

No matter the destination, no matter the challenge, we'll always find a way.



#### Want to learn more?

No problem. Visit our website *fcmtravel.com* and begin your FCM journey today.

# Why choose us?



Managers: savings, consistency and sustainability. Travellers: reassurance, satisfaction and always-on support.

From lower costs to greater control, there are lots of good reasons to choose FCM.

#### The world is evolving. So are we.

We adapt to an ever-changing market – and the needs of your programme. Built around you and responsive to global conditions, we can scale up and down as your requirements change. Our agility is your advantage.

Our customers wanted:	FCM delivered:
Relevant, up-to-date messaging to help you deal with the pandemic	Tech that provides real-time Covid-19 guidance, even if you're on a 3rd party website
Always-on assistance	A platform-wide digital assistant – Sam – plus 24/7 chat
An easier way to interpret your data	AI-powered reporting, using Google-like commands to show the data you need when you ask a question



#### Ready. Responsible. Rewarding.

In-touch with communities around the world, we make it our business to give back. By partnering with us, you can be part of sustainable initiatives, without any extra work or cost.

Get real-time messaging on more sustainable travel options — in our OBT and even on third party websites.

Offset your carbon footprint against your choice of global climate action and sustainability projects.

See your progress at a glance with our CO2 dashboard, and build 'carbon credits' (offsets) to invest in your nominated charities.

#### Travel at the speed of business

By combining our modern platform with the best customer service in the industry, we make business travel a pleasure. Our adaptable tech and dedicated teams get you from A to B, without having to go via XYZ.

"We appreciate FCM's reactivity, flexibility, and ability to mobilise resources within the organisation to support issues."

MARS INCORPORATED

#### Less friction. More freedom.

From enhanced traveller experience to saving strategies, spend control, data visibility and more, we give you the tools to get things moving, your way. That's just one of the reasons we've been voted the best TMC for 10+ years running.

#### Want to know more?

Dive deeper. Visit our website to explore the full-suite experience at *fcmtravel.com*.

